



Interview with Alberto Gatti, chief executive of Swident s.r.l.

We recently closed 2018 during which Swident fully consolidated its shares on the domestic and international markets, the latter of which accounts for 70% of our production.

In 2018 we also launched our new Partner Evo, which is a major improvement on the iconic Partner - a dental unit that has enjoyed great success on many markets with various requirements.

This was possible thanks to SWIDENT's greatest strength: total reliability.

We have always been guided by our focus on reliability within our search for quality: the new electronics in the Partner Evo considerably raises the bar in terms of performance and customisation.

It always comes down to these values, which might sound obvious but it is not!

In 2019 we will attend IDS in Cologne, where attention will be focused on showing Partner Evo to professionals and dealers who have not yet had the chance to appreciate it.

We will also present our new dental unit designed for the public sector, such as hospitals, clinics and universities, whose need for multi-utility is fully met with the unit's intuitiveness, reliability and low maintenance costs.

In an increasingly competitive market, our guidelines are still those that have made SWIDENT successful, thereby allowing physicians to work better and improving the patient's experience - which is better for all of us.

Alberto Gatti
Chief Executive
SWIDENT s.r.l.

A handwritten signature in black ink, appearing to be "Alberto Gatti", written over the printed name and title.

